



The Solutions Network
Rochester, New York

ALTERNATIVE FINANCING

Enhanced Use Leasing

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EUL Project Update



STRATEGY

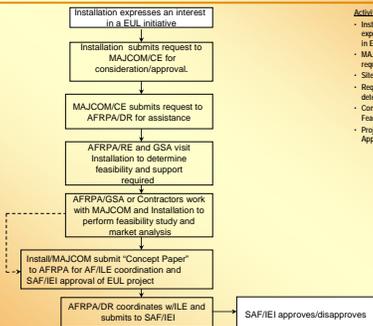
THE AIR FORCE IS PURSUING A BASE RESHAPING STRATEGY BY APPLYING BETTER BUSINESS PRACTICES, TO THE MANAGEMENT OF ITS ASSETS THROUGH INCREASED LEASING TO NON-FEDERAL GOVERNMENTAL ENTITIES AND PRIVATE PARTIES

The EUL Process

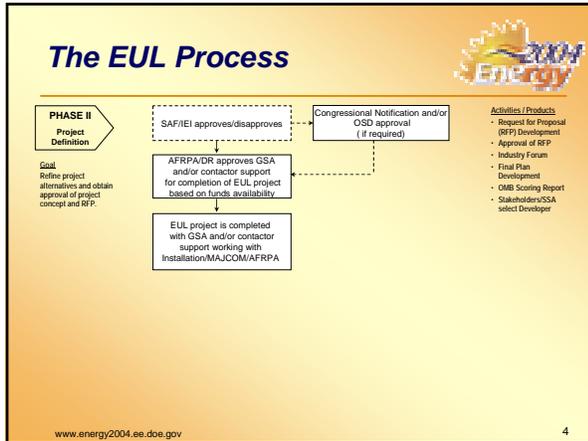


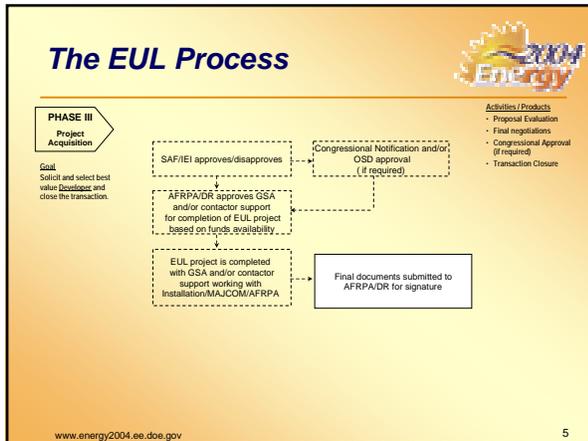
PHASE I Project Identification

Goal: Identify project requirements and potential for EUL, initiate project execution.



- Activities / Products**
- Installation expresses an interest in EUL
 - MAJCOM/CE submits request to AFRPA/DR
 - Site Orientation Visit
 - Required support is determined
 - Concept Paper
 - Feasibility Study
 - Project Concept Approval





- ## Opportunities
- Current 2667 leases
 - Renew as EUL
 - New 2667 leases currently in progress
 - Look at as EUL
 - Underutilized property
 - Asset Management
 - EUL Opportunity
 - Larger projects that need staffing through AFRPA to SAF/IEI
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Current Initiatives



- Hill
 - Concept approved – AFMC reviewing requirements

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Current Initiatives



- Patrick
 - Feasibility Study completed. Working with the installation of the concept paper

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Current Initiatives



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Summary



“Transformation is changing how you think, not necessarily junking up what you’ve got, but adapting what you have in new and innovative ways”



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Questions



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